

NfR Annual Planning & Tracking Summary

Determine the business results you want and need to achieve from networking this year by first establishing concrete, written objectives. This will make it easier for you to know what to, when to do it and with whom, to maximize your investment in networking time, effort and resources.

MTH	CASH (REVENUES)		# CLIENTS		# CONTACTS	
	PLAN	ACT	PLAN	ACT	PLAN	ACT
JAN	\$_____	\$_____	_____	_____	_____	_____
FEB	\$_____	\$_____	_____	_____	_____	_____
MAR	\$_____	\$_____	_____	_____	_____	_____
APR	\$_____	\$_____	_____	_____	_____	_____
MAY	\$_____	\$_____	_____	_____	_____	_____
JUN	\$_____	\$_____	_____	_____	_____	_____
JUL	\$_____	\$_____	_____	_____	_____	_____
AUG	\$_____	\$_____	_____	_____	_____	_____
SEP	\$_____	\$_____	_____	_____	_____	_____
OCT	\$_____	\$_____	_____	_____	_____	_____
NOV	\$_____	\$_____	_____	_____	_____	_____
DEC	\$_____	\$_____	_____	_____	_____	_____
TTL	\$_____	\$_____	_____	_____	_____	_____