



# NETWORKING FOR RESULTS

THE POWER OF PERSONAL CONTACT

## Networking Activity Planning & Tracking Summary

WK END	CONTACTS		Follow up Appts		SALES/RESULT	
	plan	actual	plan	actual	plan	actual
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
<b>MTH TTL</b>	___	___	_____	_____	<b>\$ _____</b>	<b>\$ _____</b>
NOTES:						
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
<b>MTH TTL</b>	___	___	_____	_____	<b>\$ _____</b>	<b>\$ _____</b>
NOTES:						
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
_____	___	___	_____	_____	\$ _____	\$ _____
<b>MTH TTL</b>	___	___	_____	_____	<b>\$ _____</b>	<b>\$ _____</b>
NOTES:						
<b>QTR TTL</b>	___	___	_____	_____	<b>\$ _____</b>	<b>\$ _____</b>